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Contact:

Brian Greenberg, Tel. 301-576-4000
bgreenberg@greenberg-advisors.com

Nearly \$5 billion in ARM M&A – Analysis of 2017 Activity

Rockville, MD – January 23, 2018 – Greenberg Advisors, the leading investment bank to specialize in Accounts Receivable Management (ARM), announces the release of its 2017 M&A Update, the preeminent report on investment activity in ARM.

The publication analyzes the considerable level of M&A activity throughout the ARM sector. A sneak peek:

- Nearly \$5 billion in transaction value traded hands. Read our analysis and see why the deals of 2017 are an indicator of things to come.
- Financial and healthcare led the way as the industry’s most sought-after market segments. We’ll explain why we think this should continue in 2018.
- Strategic buyers still rule but financial buyers really stepped up their game. We address the critical questions such as “Who? How much? What’s next?”
- Niche specialists will continue to be in high demand. Transactions [like this one](#) will keep buyers buying and sellers focused on [exit planning](#).

Read the complimentary M&A Update [here](#).

Looking for more insight? Greenberg Advisors is hosting a live webinar on March 20th, focused on M&A preparation for buyers and sellers. Anyone considering a transaction stands to benefit from the webinar, regardless of experience level, as GA will share detailed insights regarding the markets today. The 30-minute webinar will provide attendees with actionable, deal-tested insight they can use to improve their outcome for an exit or acquisition event. [Learn more or register today](#).

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM) and Healthcare IT (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO). Focused on these sectors for over 20 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 125 merger & acquisition (M&A), capital raising, valuation, and strategic advisory transactions. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Follow the firm on Twitter [@GreenbergAdvsrs](#) or visit www.greenberg-advisors.com.

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