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2022 M&A Updates are Now Available for RCM, HCIT, and ARM

Rockville, MD – February 28, 2023 – Greenberg Advisors (GA) is pleased to announce the release of its M&A Update for Revenue Cycle Management (RCM) and Healthcare Information Technology (HCIT), and separately, the M&A Update for Accounts Receivable Management (ARM), analyzing the M&A and investment activity in these sectors during 2022 and providing its expectations for M&A in 2023.

These reports, which are among the most comprehensive reports to cover these sectors, are based on GA's proprietary market data and its involvement in the marketplace. They provide statistics, insightful analysis, and identification of emerging trends in these markets.

In RCM and HCIT, for example, where there were over 180 transactions representing nearly \$100 billion in investment activity, the M&A Update includes a discussion of A.I.'s impact in healthcare, as well as commentary regarding the most-acquired specialties, and guidance to determine if a company is "tech-enabled," among other topics.

An active year for M&A, GA completed 10 transactions for clients in 2022. The transactions involved companies that offer services and technology solutions that address a wide range of functions, including A.I. and natural language processing-driven solutions, analytics, billing, clinical documentation improvement, coding, credentialing, EMR and RCM consulting / optimization, first- and third-party debt collection, insurance follow-up, and staffing, among others.

The M&A Updates are available at Greenberg-Advisors.com/ma-update.

About Greenberg Advisors

Greenberg Advisors, LLC is an independent investment bank providing world-class M&A and strategic advisory solutions to Business Services and Technology companies in the Revenue Cycle Management (RCM), Healthcare Information Technology (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO) sectors.

Focused on these sectors for over 25 years, the firm's professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, resulting in the completion of over 150 M&A, capital raising, valuation, and strategic advisory engagements. Since 2020, the firm has facilitated over \$450 million in transaction value. These client successes reflect Greenberg's distinct client-first approach, deep sector expertise, objective point of view, and work ethic.

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