Greenberg Advisors
CELEBRATING 15 YEARS OF SPECIALIZED M&A ADVISORY

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FOR IMMEDIATE RELEASE

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M&A Update for RCM and HCIT is Now Available

Rockville, MD – September 15, 2024 – Greenberg Advisors (GA), a leading M&A advisory firm for transactions in RCM, HCIT, and related sectors, is pleased to announce the release of its latest M&A Update.

The M&A Update, based on GA's proprietary transaction data, reveals that more than $5.6 billion worth of transactions were completed in the first half of 2024 (1H 2024), more than doubling the activity in 1H 2023.

GA indicates that much of the activity was driven by increased investor confidence. Interest rate cuts, the expectation of further reductions, and the industry's first Initial Public Offering (IPO) in some time have also boosted investor demand.

Brian Greenberg, CEO, commented, "M&A is bustling again. We've seen it in the broader market as well as with our clients, having completed several compelling transactions this year, with many others currently under letter of intent. It's a great environment for M&A and we see it continuing at least through year-end."

The M&A Update highlights key takeaways from the deal activity and layers in GA's related insights and commentary. This edition covers topics such as an increase in exit alternatives, a review of activity in the lower middle market, and a segment that asks the question, "Have valuations and interest rates boxed out founder-owned buyers?"

Click here to read the 1H 2024 M&A Update for RCM & HCIT.

If you would like GA to be aware of your firm's M&A interests, please contact any member of our team.

About Greenberg Advisors
Greenberg Advisors, LLC provides world-class M&A and strategic advisory solutions to Business Services and Technology companies in the Revenue Cycle Management (RCM), Healthcare Information Technology (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO) sectors.

Leveraging over 60 years of M&A experience, the firm's professionals offer a highly specialized perspective from which to advise clients, resulting in the completion of over 155 M&A, valuation, and strategic planning engagements. These client successes reflect Greenberg's distinct client-first approach, deep sector expertise, objective point of view, and work ethic.

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